



Why use USETPA contracts?

- Legal compliance with State laws and regulations concerning the bidding of IT products/services compared to bidding the products themselves
- “Not to exceed” pricing allows for additional volume discounts on larger orders while still ensuring excellent discounts on everyday purchases
- Potential time savings for users of E-Rate with streamlined application process and Form 470 filed on behalf of subscribers
- Reduction in local administrative and procurement costs, and avoidance of duplicated procurement efforts by multiple agencies for the same products
- Multiple manufacturers and channel partners awarded contracts allowing a greater variety of choices for contract users
- Local vendors and small businesses are represented on contracts to ensure a wide variety of purchasing options
- Encourage market competition and product availability through Demand Aggregation when multiple users are seeking similar products.
- USETPA staff provides individual support on purchasing as well as technology advice to ensure that clients are up to date on the latest products and services available
- All RFPs are open ended and allow of additional vendors to be added as user demand dictates
- Provide inexpensive leasing options if needed, usually below market rates, reducing the long term costs to the agency, while staying current and meeting state technology standards