



Colleagues,

Everyone I speak with is very enthusiastic about this coming year of e-rate availability in excess of \$3.5 Billion and its potential substantive impact on our enhanced ability to deliver education through technology. As you all know this may be the last year to take advantage of this funding program.

We at Our Lady of Grace have been fortunate enough to have developed a relationship over the past two years with a long time parishioner, John Gibbs and his firm Arlington Computer Products. John and ACP are very well thought of in the area of technology within education, delivering to some of the largest districts in Wisconsin and Illinois. John and the ACP team continue to exceed our expectations of a partner as we work together in the process of leveraging technology to educate our students in support of our faculty.

The knowledge base, patience and expertise that ACP brought to the discussion of our educational demands for our technology was refreshing. Their collaborative process by which they shepherded us through the process shows ACP clearly understands our needs, by developing requirements, evaluating solutions, considering long term financial benefits and thoughtful planning. This process made our efforts a professionally orchestrated enhancement to the way we deliver learning. As a result, Our Lady of Grace not only delivers education to our children more efficiently and effectively, but has improved how we are thought of by our constituency and the community. We are considered a leader in the educational environment where a Catholic education is both competitive and desired.

With e-rate season already in full swing, if you haven't already met, I truly encourage you to avail yourself and your school of the resources that ACP and John (jgibbs@arlingtoncp.com or (262) 909-2896) can bring to your team. They can work with you in assuring that you submit a carefully thought out list of your needs in your e-rate submissions. The experience and expertise that the ACP team provides cannot be overstated. It is a key to achieving and receiving your maximum e-rate funding.

Yours very truly,

Bruce Varick
Principal, Our Lady of Grace Academy
262-636-8040
bvarick@ologa.org